

## Join PMPV & PHCC Today!

Sign up for:	Price
<input type="checkbox"/> Contractor Membership <i>Individual/company who is a licensed plumbing or HVAC contractor. Includes local, state and national membership.</i>	\$874
<input type="checkbox"/> Industry Membership <i>Trade manufacturer, representative, wholesaler, etc. Includes local and state membership only.</i>	\$300
<input type="checkbox"/> Affiliate Membership <i>Individual/company with an interest in plumbing or HVAC, but who is not a plumbing or HVAC contractor. Includes state membership only.</i>	\$100
<input type="checkbox"/> Employee Membership <i>Employee of PMPV member firm. Includes state and local membership only.</i>	\$25

Name \_\_\_\_\_

Company Name/Address \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

E-mail \_\_\_\_\_

Phone/Fax \_\_\_\_\_

I understand that my providing the information on this membership application that I consent to receive faxes, e-mail, telephone, and regular mail service sent by or on behalf of the PHCC-National Association, PMPV/PHCC and Richmond PHCC. We will send information that we as, your association, believe is important to you and your business.

### Method of Payment

- Check—payable to PMPV  
 Visa/MasterCard  
 American Express

Credit Card # \_\_\_\_\_ Exp. date \_\_\_\_\_

Signature \_\_\_\_\_ CID# \_\_\_\_\_

PMPV  
 P. O. Bpx 6143  
 Suffolk, VA 23433-0143  
 Phone: 800-947-7450  
 Fax: 800-947-7415  
 Email: [info@pmpv.org](mailto:info@pmpv.org)

*Plumbing & Mechanical  
 Professionals of Virginia*

## WHY JOIN PMPV?

- *Investing in the future of your industry through apprenticeship, education and training*
- *Making your voice heard in government*
- *Access to important industry information*
- *Improve your company's image*
- *Networking with other industry professionals*
- *Access to exclusive discount programs*



## WHO ARE OUR MEMBERS?

*PMPV members cover the entire range of plumbing and mechanical contractors in Virginia—from small companies to large contractors with a wide range of services covering both residential and commercial projects.*

*Plumbing & Mechanical  
 Professionals of Virginia*

**Contractor &  
 Industry  
 Membership**

*Richmond PHCC*



Phone: 800-947-7450  
 Fax: 800-947-7415



**PLUMBING-HEATING-COOLING  
 CONTRACTORS ASSOCIATION**

Phone: 703-237-8100  
 Toll Free: 800-533-7694

# Membership Benefits

## **PHCC—National Association**

### **Money-Saving Services**

PHCC membership can save your business money. Special programs include Business and Group Insurance, fleet analysis, employee selection and screening service, fleet credit card from Exxon/Mobil, Equiguard Warranties, NEBS business forms, Aramark Work Apparel and Uniform Services, GM Private Incentive Program, Marketing Expertise from Hudson Ink, Web site Design and Hosting, PHCC credit card, and the PHCC Tool Box.

### **Industry Representation**

PHCC-National Association represents its members at all levels of government. At the national level, the government relations staff constantly monitors legislation and regulations that affect p-h-c contractors. PHCC also works with other industry-related associations so PHCC members are up to date on the entire construction industry.

### **Networking Opportunities**

PHCC members have access to powerhouse networking opportunities, helping you learn from others who have "been there, done that".

### **Education and Training**

PHCC members have access to research and training materials designed to teach business management skills. Using PHCC business management programs, you'll learn how to enhance your company's image, understand financial statements, become the prime contractor on remodeling jobs, manage your overhead costs, plan for the continuation of your business, advertise effectively, manage projects and develop a marketing plan. You can also learn to train your employees to handle customer complaints, sell your products and services, and convey your company's image. If you want to increase profits, you need to be a member of PHCC.

### **Professional Pride**

Lift the stature of your business and profession by proudly displaying the PHCC logo on your stationery, uniforms and service vehicles.

### **Business-Building Tools**

To get ahead and stay ahead in constantly changing markets requires very special advantages. That's why PHCC members profit from nationally-acclaimed quoting software, PHCC Labor Calculator. The PHCC Partners for Professionals gives you exclusive distribution of pro-quality residential and commercial p-h-c products from some of the industry's top names.

### **Annual Convention and ISH Trade Show**

With informative seminars, incredible social events, an exhibit hall packed with the latest products and services and opportunities to meet industry leaders, wholesalers and manufacturers, this is a must attend event for all p-h-c contractors.

## **Plumbing & Mechanical Professionals of Virginia/Virginia PHCC**

### **Money-Saving Services**

PMPV membership can also save your business money. Special programs include pre-paid legal plans offered by Pre-Paid Legal Services, collections services offered by IC System, insurance plans offered by Federated Insurance, and special discounts on uniforms and apparel provided by Logo Dynamics and Cintas.

### **Industry Representation**

PMPV represents its members before the Virginia General Assembly and various state regulatory boards. While you're at work, your association serves as a watchdog on your behalf and helps lead the fight against costly regulatory changes.

### **Networking Opportunities**

PMPV members have the opportunity to exchange ideas and learn from their peers through our annual statewide education conference.

### **Education and Training**

The PMPV annual convention provides you with up-to-date training on topics including code changes, business management, business law, financial management and various technical skills. During the annual convention, PMPV also hosts the state Plumbing Apprenticeship Competition. At the local level, PMPV assists local chapters in coordinating educational programs to meet the needs of contractors in your area.

### **Latest News**

PMPV members receive a complimentary subscription to PMPV's quarterly magazine, *IMAGE*, and monthly e-newsletter. For more time-sensitive information, PMPV maintains a web presence at [www.pmpv.org](http://www.pmpv.org).

### **Professional Pride**

Show your pride by using the PMPV logo on your stationery, advertising and service vehicles.

### **Special Business Products**

PMPV, in partnership with its Northern Virginia local chapter, has developed a statewide Resource Book with most of the information you need in your everyday business operations. The Resource Book contains information on the association and its members, inspections and utilities, job safety, licensing and training, human resources, state legislature, contractor regulations and tradesman regulations. It's your "one-stop shopping" resource for information and who to call with questions.

PMPV also publishes an annual Membership Directory and Products Guide. This guide points you to our representatives of the products you use every day in your business.

The Resource Book and Membership Directory and Products Guide are exclusive members-only publications that are handy reference tools for your business.

## **Richmond PHCC**

### **Money-Saving Services**

Richmond PHCC members are eligible for the wide variety of money-saving services available to PMPV and PHCC members.

### **Industry Representation**

Richmond PHCC works with the state and national associations to ensure that your business interests are protected at the local, state and national levels. When issues arise at the local level, Richmond PHCC is there to represent the interests of plumbing-heating-cooling contractors.

### **Networking Opportunities**

Richmond PHCC members have the opportunity to exchange ideas and learn from their peers at periodic dinner meetings and educational seminars.

### **Education and Training**

Richmond PHCC members benefit from greatly reduced costs for education and training. Offerings include a backflow certification course, business management topics and more. All of our education programs are geared to address the unique challenges and opportunities of the plumbing-heating-cooling industry. Enhance your business by training your employees and yourself through these Richmond PHCC programs.

### **Commitment to the Industry**

Richmond PHCC members have the opportunity to participate in efforts to increase enrollment in local trade education programs. These programs have been geared toward students, parents, guidance counselors and the general public. In Chesterfield and Henrico counties, the technical center HVAC and plumbing classrooms have gone from endangered to bursting at the seams. More efforts are needed to continue to ensure that our trade education programs are protected, adequately funded and promoted, and Richmond PHCC will be at the forefront of those efforts.

