

Join PMPV & PHCC Today!

Sign up for:	Price
<input type="checkbox"/> Contractor Membership <i>Individual/company who is a licensed plumbing or HVAC contractor. Includes local, state and national membership.</i>	\$974
<input type="checkbox"/> Industry Membership <i>Trade manufacturer, representative, wholesaler, etc. Includes local and state membership only.</i>	\$400
<input type="checkbox"/> Affiliate Membership <i>Individual/company with an interest in plumbing or HVAC, but who is not a plumbing or HVAC contractor. Includes state membership only.</i>	\$100
<input type="checkbox"/> Employee Membership <i>Employee of PMPV member firm. Includes state and local membership only.</i>	\$25

Name _____

Company Name/Address _____

E-mail _____

Phone/Fax _____

I understand that my providing the information on this membership application that I consent to receive faxes, e-mail, telephone, and regular mail service sent by or on behalf of the PHCC-National Association, PMPV/PHCC and PHCC of Northern Virginia. We will send information that we as, your association, believe is important to you and your business.

Method of Payment

- Check—payable to PMPV
 Visa/MasterCard
 American Express

Credit Card # _____ Exp. date _____

Signature _____ CID# _____

PMPV
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Suffolk, VA 23433-0143

Phone: 800-947-7450
Fax: 800-947-7415
Email: info@pmpv.com

*Plumbing & Mechanical
Professionals of Virginia*

WHY JOIN PMPV?

- *Investing in the future of your industry through apprenticeship, education and training*
- *Making your voice heard in government*
- *Access to important industry information*
- *Improve your company's image*
- *Networking with other industry professionals*
- *Access to exclusive discount programs*



WHO ARE OUR MEMBERS?

PMPV members cover the entire range of plumbing and mechanical contractors in Virginia—from small companies to large contractors with a wide range of services covering both residential and commercial projects.

*Plumbing & Mechanical
Professionals of Virginia*

**Contractor &
Industry
Membership**

Northern Virginia



Phone: 800-947-7450
Fax: 800-947-7415



**PLUMBING-HEATING-COOLING
CONTRACTORS ASSOCIATION**

Phone: 703-237-8100
Toll Free: 800-533-7694

Membership Benefits

PHCC—National Association

Money-Saving Services

PHCC membership can save your business money. Special programs include Business and Group Insurance, fleet analysis, employee selection and screening service, fleet credit card from Exxon/Mobil, Equiguard Warranties, NEBS business forms, Aramark Work Apparel and Uniform Services, GM Private Incentive Program, Marketing Expertise from Hudson Ink, Web site Design and Hosting, PHCC credit card, and the PHCC Tool Box.

Industry Representation

PHCC-National Association represents its members at all levels of government. At the national level, the government relations staff constantly monitors legislation and regulations that affect p-h-c contractors. PHCC also works with other industry-related associations so PHCC members are up to date on the entire construction industry.

Networking Opportunities

PHCC members have access to powerhouse networking opportunities, helping you learn from others who have "been there, done that".

Education and Training

PHCC members have access to research and training materials designed to teach business management skills. Using PHCC business management programs, you'll learn how to enhance your company's image, understand financial statements, become the prime contractor on remodeling jobs, manage your overhead costs, plan for the continuation of your business, advertise effectively, manage projects and develop a marketing plan. You can also learn to train your employees to handle customer complaints, sell your products and services, and convey your company's image. If you want to increase profits, you need to be a member of PHCC.

Professional Pride

Lift the stature of your business and profession by proudly displaying the PHCC logo on your stationery, uniforms and service vehicles.

Business-Building Tools

To get ahead and stay ahead in constantly changing markets requires very special advantages. That's why PHCC members profit from nationally-acclaimed quoting software, PHCC Labor Calculator. The PHCC Partners for Professionals gives you exclusive distribution of pro-quality residential and commercial p-h-c products from some of the industry's top names.

Annual Convention and ISH Trade Show

With informative seminars, incredible social events, an exhibit hall packed with the latest products and services and opportunities to meet industry leaders, wholesalers and manufacturers, this is a must attend event for all p-h-c contractors.

Plumbing & Mechanical Professionals of Virginia/Virginia PHCC

Money-Saving Services

PMPV membership can also save your business money. Special programs include pre-paid legal plans offered by Pre-Paid Legal Services, collections services offered by IC System, insurance plans offered by Federated Insurance, and special discounts on uniforms and apparel provided by Logo Dynamics and Cintas.

Industry Representation

PMPV represents its members before the Virginia General Assembly and various state regulatory boards. While you're at work, your association serves as a watchdog on your behalf and helps lead the fight against costly regulatory changes.

Networking Opportunities

PMPV members have the opportunity to exchange ideas and learn from their peers through our annual statewide education conference.

Education and Training

The PMPV annual convention provides you with up-to-date training on topics including code changes, business management, business law, financial management and various technical skills. During the annual convention, PMPV also hosts the state Plumbing Apprenticeship Competition. At the local level, PMPV assists local chapters in coordinating educational programs to meet the needs of contractors in your area.

Latest News

PMPV members receive a complimentary subscription to PMPV's quarterly magazine, *IMAGE*, and monthly e-newsletter. For more time-sensitive information, PMPV maintains a web presence at www.pmpv.org.

Professional Pride

Show your pride by using the PMPV logo on your stationery, advertising and service vehicles.

Special Business Products

PMPV, in partnership with its Northern Virginia local chapter, has developed a statewide Resource Book with most of the information you need in your everyday business operations. The Resource Book contains information on the association and its members, inspections and utilities, job safety, licensing and training, human resources, state legislature, contractor regulations and tradesman regulations. It's your "one-stop shopping" resource for information and who to call with questions.

PMPV also publishes an annual Membership Directory and Products Guide. This guide points you to our representatives of the products you use every day in your business.

The Resource Book and Membership Directory and Products Guide are exclusive members-only publications that are handy reference tools for your business.

PHCC of Northern Virginia

Money-Saving Services

PHCC of Northern Virginia members are eligible for the wide variety of money-saving services available to PMPV and PHCC members. In addition, your local association is currently developing additional benefit programs for its members.

Industry Representation

PHCC of Northern Virginia works with the state and national associations to ensure that your business interests are protected at the local, state and national levels. When issues arise at the local level, PHCC of Northern Virginia is there to represent the interests of p-h-c contractors.

Networking Opportunities

PHCC of Northern Virginia members have the opportunity to exchange ideas and learn from their peers at regular monthly meetings. Want to learn how to get the government to pay for 50% of your apprentices' salaries for the first 6 months they are employed? Want to know how to save 5-15% on fuel costs? Interested in saving 2% on your credit card acceptance fees? These are all things PHCC of Northern Virginia members learned at recent dinner meetings.

Education and Training

PHCC of Northern Virginia offers a broad spectrum of education and training programs throughout the year. Whether it's technician training or business management education you're looking for, PHCC of Northern Virginia will offer it at a discounted member price. Many training programs are offered in conjunction with the monthly dinner meetings to minimize your time away from the business. More extensive education programs, such as backflow certification, are offered on weekends.

Commitment to the Industry

PHCC of Northern Virginia plays an active role in the training of apprentices. Our local association members chair the HVAC Trade Advisory Committee and the Plumbing Trade Advisory Committee for Fairfax County Public Schools. These committees work with the school system on curriculum content to ensure that our apprentices are learning the most timely information related to our fields.

At the conclusion of each school year, PHCC of Northern Virginia hosts an annual graduation banquet to honor those apprentices who have completed four years of classroom instruction in plumbing, HVAC and electrical. This annual banquet regularly draws a crowd of over 300 people who are gathered to celebrate the accomplishments of our local apprentices.